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Summer1991-Steve Perry and The Cherry Poppin' Daddies come to Portland. Shortly after arriving in the club scene the band changed their name to "The Daddies" to avoid PC hassles but gave up and changed it back when fans complained. Perry's label, Space Aged Bachelor Pad released several CD's, on the Daddies, each with a swing tune or two. When distributors and retailers asked for a compilation of all the swing tunes on one CD, the modern day Cherry Poppin Daddies were born. Constant touring and almost a year on Billboard's album charts made the band the undisputed Kings Of Swing. Their album, "Zoot Suit Riot" has been the only swing album to go platinum and in April the American Movie Channel featured the Cherry Poppin Daddies in concert.

LETTERS

I hope you are doing well. How is spring in Oregon?

What follows is preliminary info on NXNW—in short, we've started accepting showcase submissions and we are re-focusing the panel program to cover a lot of music & new media issues.

I look forward to seeing you in Portland soon!

Take care,

Hugh Forrest Event Director

NXNW Music & New Media Conference

September 30-October 2, 1999

Embassy Suites

Portland, OR

Revised NXNW Music & New Media Conference Now Accepting Showcase Applications

4/28/99 — For Immediate Release

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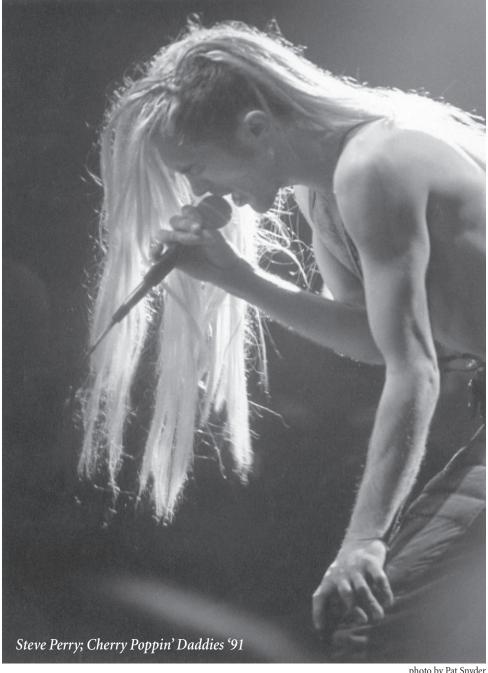
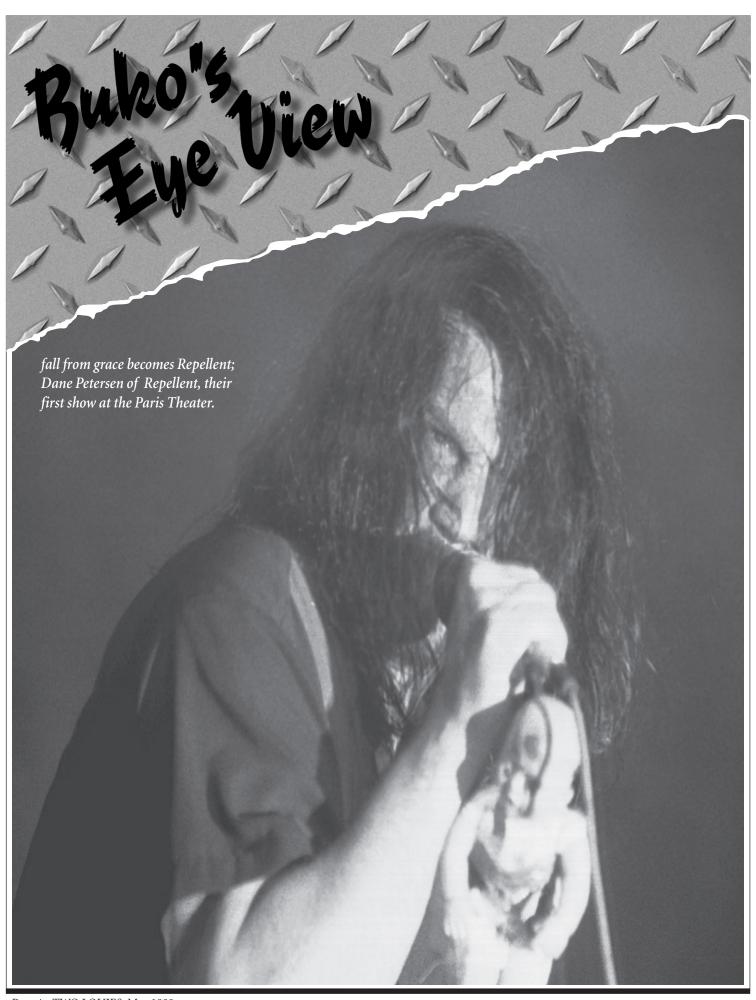


photo by Pat Snyder

Coming

TwoLouiesMagazine.com



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by Marianne Steiner The Marianne Steiner

Carpe Diem

Todd Crosby says confidently, "It's business as usual at Cravedog." Despite the hype of Fernando's recent record deal with Interscope and the pending release of his CD **Old Man Motel** (recorded at Jackpot!, KAOS and pre-production at

Red Carpet studios), Todd reminds himself that not much about the way he runs the label is gonna change. "We've had bigger labels nibbling at us since Fernando's first release, so I kind of lost the excitement this time around. Well...I got excited for about two days, but then I got over it." What Todd is most pleased with right now is the momentum of all his current artists, "Everyone's out doing stuff," he says. "Warren Pash is in Europe promoting his CD (Unknown Parts), Little Sue has been touring and getting great radio play from hers, Fernando has heavy touring

Fernando has heavy touring and radio lined up for his May re-

and radio lined up for his May release, and Luther Russell's funk album

is due this Spring." And then there's the

Baseboard Heaters, Richmond Fontaine, Ian Moore (who played with Joe Ely), Thrillbilly, The Flatirons and the Cravedog family: Little Sue, Fernando & Warren Pash. That line-up packs a

The Dictators are?!" he asked incredulously. But he did go on to tell me who they were, as well as some of his opinions on the differences between East Coast Punk & West Coast Punk. From that conversation, I understood this: One sucks. One Rocks. And therein all things became clear to me. Jeff is pumped about Blood Red's new Kaiser's LP due in May, Twist With The Kaisers. According to Jeff, the Scotland band is "the world's greatest beat combo, kind of like early Beatles." The full-length CD will come out on Spin-Out Records. Also in the works is a Seven Inch with Satan's Pilgrims, Dueling Jags due late Spring. A Seven Inch split with Full Time Men/

ing a phone conversation. "You don't know who

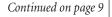
Master Plan (Master Plan features features Keith from the Fleshtones and Andy Shernoff former leader of The Dictators) and a Seven Inch with Portland's Cavemanish Boys is also in the works. Jeff is also hotly denying statements that The Romanes (Ramones tribute band) are in fact The Surf Trio. He says it's lies, All lies.

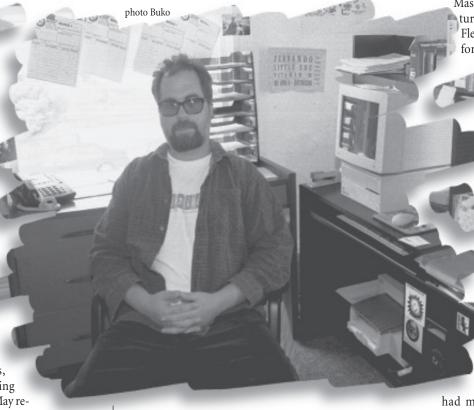
Burnside/ Sideburn

Burnside Records sidekick, Sideburn Records have just released 44 Long's new CD Inside The Horses Head, the label's second offering. Owner Terry Courier says "This record is the best by 44 Long yet," and

had many compliments for 44

Long's Brian Berg. "He's a great songwriter and the CD was well received at SXSW." Through Burnside, the band is getting worldwide distribution. On May 25th, Burnside will release Duffy Bishop's 4th CD, Fly The Rocket. Terry produced the record and is "amazed" with it. "There's different energy on this CD – horns on all but one song. It's like Duffy in Memphis, hard driving rockin' blues with sweet soul." Guests on the CD include Carlton Jackson on drums. Some of you may know that Duffy took Nancy Wilson's (Heart) place in a play up in Seattle, and since the play has been a great success, it's been extended through to September. This puts a delay on Duffy's plans to tour and promote the CD. Also on the Burnside lineup are Memphis guitarist, Mason Ruffner who has made quite a name for himself in New Orleans and even played on Daniel Lanois' (Producer for U2, Emmy Lou Harris & Willie Nelson) solo album.





"Then there's the CRAVEDOG FAMILY PICNIC this summer, August 7th & 8th at Horning's Hideout in North Plains. This is the third year Todd will put on this summer music festival."

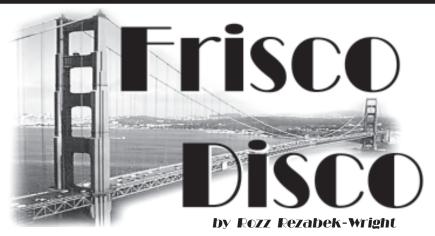
CRAVEDOG FAMILY PICNIC this summer, August 7th & 8th at Horning's Hideout in North Plains. This is the third year Todd will put on this summer music festival. Its name has changed and the location has moved closer to town, but this two-day event of live music in the country will soon establish itself as a NW-indie tradition. The acts lined up so far are: 44 Long, Jerry Joseph & The Jack Mormon's, Federale (Luther Russell's band),

powerful wallop! All this and Todd's purchase of Cravedog's new home/office on SE Belmont, is proof to me that he's going the distance. If you'd like more info about the Cravedog Family Picnic, contact Cravedog Records 233-7284.

Todd Crosby; at the new Cravedog HQ.

Blood Red Vinyl

Jeff Martin at Blood Red Vinyl Records and Discs gave me a good working over recently dur-



When I was eleven, I remember sneaking out of scout camp with my brother and another kid they called "PATTON", who had a car stashed on a forest service road a mile and a half away, they had it planned out elaborately. I just tagged along with my older brother out of habit, unaware of the fact I was about to be initiated to my first taste of rockn-roll, a triple bill featuring STEVE MILLER, CLI-MAX BLUES BAND and ALICE COOPER at The Dalles grange hall, I believe. My brother happily shelled out the 4 Dollar cover in exchange for my silence with the parental units and chaperones. Not only was the covert caper a pleasant diversion from the proliferation of itchy scabs from each nights evening attack of mosquito and horseshoe fly bites, poison oak and irrelevant campfire songs. I was unprepared for the cultural turning point I was about to embrace and felt like an extreme outcast due to my age and my conspicuous boy scout uniform. My late brother and his friend had army surplus coats with cool patches; peace signs, happy faces, STP, and the ecology symbol. Remember that? I was attracting only ridicule. We entered the concert just as ALICE COOPER began a set that immediately was met with a chorus of boo's, jeers, and a lot of flying objects. I seemed to be the only one (besides some morbidly fascinated groupies) who related to the "COOP"s circus act circa '71 "PRETTIES FOR YOU" era. I knew imme-

diately I was outside the mainstream. I was impressed how his (relatively tame by today's standards) stage act provoked and repulsed all these supposed messengers of peace, love, and tolerance into a hateful judgmental mob of creeps. It was the beginning of the NEW SEVENTIE'S IIMI.

JANIS,

MORRISON

dead and the hippie

posed as a big bag of failed policies. The REVO-LUTION was over and all that remained was the excess and misguided destructive self-indulgence that had become chic. I knew then that I was an outsider. I loved ALICE COOPER; he made a freakish, garish rock-n-roll theater that embraced all the dark twisted thoughts in my consciousness and made me feel free. I bring this up only because my memory was jarred with all the controversy about

angry anthems I wrote; "random violence, well it looks so good, so good to me.. coz I'm living, in a world of make believe..my grievings done, I wanna kill someone, maybe dad or mom, I'm living Vietnam, in my head. everyone is dead and gone, wanna find the big trigger and I'm gonna pull it..a figure in cammies with lots of stray bullets. I don't care, I want a reign of terror, life's unfair. In a pool of blood I'll see you there, take any dare to the great beyond".

YEAH, I was as fucked up as any teenager but I never went on a rampage featuring guns, yet the fact that I wrote repugnant lyric's espousing violence and a hatred of most everything around my lily-white insulated suburban nightmare world, would probably put me right on TIPPER GORE'S most dangerous list with all the GANGSTA rappers and MARILYN MANSON types. A strong push for censorship will no doubt follow this tragedy. The big question is does the music make them kill, or are they drawn to the music because they're already killers and it reinforces their "US" against "THEM" mentality and warped values? I think it's

"We can no more blame MARILYN MANSON for COLUMBINE than we can blame BOY GEORGE for making flaming cross-dressing homosexuality rampant in the early 80's."

MARILYN MANSON, RAMMSTEIN, and their supposed connection to the massacre at COLUM-BINE HIGH SCHOOL. Like any one who fancies himself a poet/musician/piss artist my first response is to wrap myself in the flag and scream about "THE FIRST AMENDMENT" and "FREEDOM OF SPEECH" but now I'm questioning my values.

Does certain music, movies, video games, and of course the EVIL INTERNET have a dramatic negative effect on already disgruntled outcasts? I

was taunted and beat up daily by JOCKS during my brief tenure at BEAVERTON HIGH. I felt the same desire for revenge and fantasized about wreaking carnage and havoc as well, but I escaped into a world of outsider music that drew me in and comforted me. I was not alone. Eventually, I got over my bad old self and teenage angst and after filling my head with the likes of BOWIE, LOU REED, IGGY, RUNDGREN, ALICE COOPER (and even KISS) I started my own

band as an outlet for my disaffected youth. All the bands I liked were totally hated by the jocks and soch'es, as were my clothes. In one of my first fairly obvious. We can no more blame MARILYN MANSON for COLUMBINE than we can blame BOY GEORGE for making flaming cross-dressing homosexuality rampant in the early 80's.

The only exception is GERMAN HEAVY METAL, or any EURO-DEATH METAL which can be blamed for anything from DAVID HASSELHOFF to NAZI-SKINHEADS, HEAVY DRUG USE and THE HOLE IN THE OZONE. During my brief stint as lead singer for METAL CHURCH (which coincidentally was a nickname for our south-of-market flat in S.F.) I got saturated with the hardcore euro-metal bands and their fans, and especially the talented yet pathological young white male musicians who wanted to emulate their "HEAVVVYNESS" and penchant for leather studded fashion nausea. These guys would sit around on couches in front of muted T.V.s blasting IRON MAIDEN, SCORPIONS, JUDAS PRIEST, SAXON and trading licks and mimicking leads on their unplugged guitars between bong hits. Braindead would be a compliment. When I signed on as interim singer (heavy-metalers like to kick people out of the bands even more than rock-n-roll norm) they gave me bunch of liner notes from albums they liked, to draw on as inspiration writing lyric's for their songs. I think it was on one of the (as they fondly dubbed and referred to as "MAIDEN") records I counted the reoccurring words and theme's. Words like "BLOOD, BLEED, BLED" and "DARK, DARKNESS, DARKENED" or

Continued on page 17

and

THE "TERM" OF RECORDING CONTRACTS

One issue always addressed in recording contract negotiations is the issue of how long the contract will last — or in recording contract jargon, the "Term" of the contract.

In the somewhat distant past, the typical recording contract would be for an initial one-year period (in which the artist would do one to two albums), followed by four to seven consecutive one-year option periods. In each of those option periods, the artist would be required to do one or two albums (with the exact number of albums depending on the terms of the particular contract involved). In short, recording contracts in the *past* were generally structured in terms of how many *years* the contract would be in effect for.

This situation changed, starting in the mid-1970s. Today the conceptual focus of recording contracts is not on how many *years* the contract will be in effect for, but instead, how many *albums* the contract will be for.

THE OLIVIA NEWTON-JOHN CASE

This change occurred because of problems which record companies encountered with the old type of contract, particularly in situations where an artist failed to record one or more of the required albums.

This problem came to a head in the late 1970's in a lawsuit between MCA Records and Olivia Newton-John (your favorite and mine), in which Newton-John asked that her contract with MCA be terminated. Her contract with MCA had been for an initial two-year term, with three one-year options following that. In other words, the contract was for a total of 5 years.

During the term of the contract, Olivia Newton-John had failed to record some of the required albums. Nonetheless, she argued in her lawsuit that she should be entitled to terminate the contract at the end of the five years, even through she had not yet recorded all of the albums required by the con-

tract had originally provided for.

Largely as a result of that lawsuit, record companies quickly changed their recording contracts to base them upon the number of *albums* to be recorded, rather than on a certain number of *years*.

RECORDING CONTRACTS TODAY

The typical recording contract today obligates the band to record a specified number of *albums*. This is a *one-way* street, though, because the *record company* will customarily have the right to ultimately decide *unilaterally* the total number of al-

obligated to record that number of albums *if* the *record company* so chooses.

Incidentally, it is essential that if at all possible, the artist obtain the label's guarantee of a specified monetary amount of promotional funding for each record. Though obtaining such guarantees is certainly not a sure-fire solution, it increases at least a little the odds of some success with the label. In the final analysis, however, each deal with a label (particularly a major label) is almost always a crap shoot. The deal can often be either



bums the band will eventually be permitted to actually record. In the recording contract, it will say that the record company will have a certain number of "options," each option being for one (or sometimes two) albums.

Typically, the record company will want to have "options" for as many albums as possible, so that if the artist's early albums are very successful, the artist will be obligated to record for the record company for a longer time.

On the other hand, the *artist* will typically want to negotiate for as *few* albums under the contract as possible, so that if the artist's early albums are successful, the artist will be more easily able to renegotiate the contract sooner (on terms more favorable to the artist), or to sign another record deal with another record company.

It should be mentioned, though, that there is some middle ground at which the self-interests of the record company and the artist do converge. For vastly successful, or vastly *un*successful, for a wide array of possbile reasons (such as label hirings and firings) which have nothing to do with the terms of the recording contract itself.

"FIRM ALBUMS'

I have talked above about the *maximum* number of albums a band will be obligated to record. But, what about the *minimum* number of albums the *record company* will be obligated to *finance*? These are often referred to as "firm records," as in "The deal is for two records firm."

For a new band with little or no clout or negotiating leverage, the recording contract will often obligate the record company to finance the recording of only *one* album. In other words, the band could be dropped after one album. But in the case of a band with at least some bargaining leverage, the record company will very often commit in the recording contract to finance the recording *of two* albums, and sometimes three albums.

There is one particular point which should be made here concerning so-called "firm records." Just because a deal if for, let's say, two "records firm," the contract will typically not guarantee that two records will actually be made. Instead, the recording contract in that situation will more likely say that if the label chooses not to make either or both of those two records, the label will be required to pay the band a sum of money, and the exact amount of money to be paid will be based on a formula set forth in the contract. Oftentimes, especially in the first draft of the contract, the contract will say that if a "firm record" is not made, the label will be required to pay the band only the minimum AFM union scale for that album. More often, however, the contract will say that the label will be required to pay the band the cash advance which would have been required to have been paid to the band under the terms of the contract for

"Today the conceptual focus of recording contracts is not on how many years the contract will be in effect for, but instead, how many albums the contract will be for."

tract. In response, MCA argued that it should be allowed by the court to extend the term of the contract past the end of the 5-year contract period, for a period of time equal to the recording delays caused by Olivia Newton-John during the 5-year term of her contract.

However, the court decided against MCA, and in favor of Olivia Newton-John. The court held, in effect, that even though Olivia Newton-John had failed to timely record all of the albums required under the contract, the contract expired at the end of the five years anyway. The net effect being that MCA would not ever receive the total number of albums from Olivia Newton-John which the con-

example, unless a major label is guaranteed the right to do a reasonable number of albums with a new artist, it will not make sense for the label to spend large sums of money on recording and promoting the artist's early albums and developing the artist's career.

The main point to remember here, though, is that the *record company* (and not the artist) controls how many albums the artist will eventually record for the record company. So if the artist is committing himself or herself to a large number of albums, this does not mean that the artist will actually be doing that number of albums for the record company, but only that the artist will be

Continued on page 17



A WHIMPER NOT A BANG!

Hardware and software technology dominate all the major breaking news on the internet this month. Developments that are unfolding will change forever the way music is marketed and listened to. I can't think of any other time in history when so many developments with such a profound potential impact on the music industry has existed.

Tax time has come and gone and so has Microsoft's announcement to the music industry and media on April 13th of their new MS Audio 4.0 technology designed to replace the MP3 format with a copyright secure digital download platform. The technology promises higher audio quality than MP3 with about half of the storage space required for MP3.

According to reports in Billboard Magazine, "the industry reaction is overwhelmingly negative". Several major factors account for the negative reaction. First of all, the industry is still trying to deal with the raging beast called MP3, which is running rampantly out of control. They would like to embrace anything that would slow the pace of the MP3 advance but embracing yet another new technology at this time would be almost suicidal. Most labels are waiting for the SDMI (Secure Digital Music Initiative) to approve a digital download music standard.

It has been reported throughout the media that some label executives have been expressly forbidden to initiate any artist negotiations with Morissette and Tori Amos, which begins Aug. 18 in Fort Lauderdale, Fla., and concludes Sept. 25 in Irvine, Calif. The tour sponsorship is part of a new strategic alliance between Morissette's management company, Atlas/Third Rail, and MP3.com, which will offer full-length streaming songs from Morissette's live performances. The development

line of MP3 devices, the companies said. No date was given for the release of new DRM-protected Rios

The software protects digital content against piracy throughout its lifecycle, Intertrust said. It uses a concept called "super distribution" to allow consumers to pass music files on to friends, if allowed by the copyright holder, who can then purchase the software according to the provider's rules. Music providers can also enable offline purchasing of music, so consumers can purchase content even if not connected to a server. Other rival companies such as Sony, Lucent Technology and Texas Instrument have announced plans to market competitive MP3 players offering copyright protection and other improvements. Regardless of where the platform wars end up, one thing is obvious. Somebody's gonna rake in some major bank.

"The industry is still trying to deal with the raging beast called MP3, which is running rampantly out of control. They would like to embrace anything that would slow the pace of the MP3 advance but embracing yet another new technology at this time would be almost suicidal."

apparently follows a behind-the-scenes dispute between MP3.com and Warner Bros. Records Inc., the joint-venture partner of Morissette's label, Maverick, over initial plans to offer the artist's tracks in the unprotected MP3 format. Although MP3.com aimed to offer downloadable songs in their entirety it was unable to do so because of Warner's policy against music samples exceeding 30 seconds.

Industry sources report that Atlas/Third Rai will cross-promote music from many of its acts on the Web site in both streaming and digital down-

Intertrust and Diamond cite forecasts that predict an exploding market for portable music players. Forrester Research predicts that more than 32 million portable music players will be sold by 2003.

Diamond will still produce Rio players capable of storing and playing unprotected MP3 files. It will offer the Intertrust software to music publishers to protect their copyrights while at the same time entering the booming online music distribution market.

OTHER NEWS

With the majority of attention being focused this past month on digital downloading, other very significant developments have been somewhat overshadowed. As we reported last month, the surge in popularity of internet radio is one of the hottest areas of activity on the web. Current popular sites are experiencing increases of 15 to 30 per cent growth monthly.

Recent announcements of Webcast deals by Yahoo and Lycos will have a profound impact on the use of the web as a broadcast medium. Yahoo's recent acquisition of broadcast.com for more than \$5 billion in stock will soon result in a new Webcast powerhouse that could have a profound impact on record sales in the coming years. Yahoo is expected to fully integrate broadcast.com's Webcast content into its popular search home page. Sources say that the site is also readying a new high-bandwidth version of Yahoo's Web page, which is currently dominated by a mostly text-based design that allows slow modem users to quickly and efficiently reach its

"Leading Web portal Lycos has also entered the Internet radio business...Unlike other Web radio services, Lycos Radio allows users to rewind and replay selections if they join a song in progress."

Microsoft regarding the new technology. Undaunted by the less than warm response, Microsoft is expected to rely heavily on content supplied directly from artists, as well as from independent labels and leading non-label music sites. Some well-known major label acts have been contacted to participate in the launch, and it is possible that Microsoft will end up with at least one well-known artist.\$\$\$.

Across the net, the competition isn't letting up any on the gas. Leading retailer Best Buy is joining controversial Web site MP3.com as a co-sponsor of the 26-date North American tour of Alanis

load formats. Goo Goo Dolls, Green Day, and Seal are among the acts represented by the management company, which will work with labels on a case-by-case basis for each promotion.

Guess who else is making MP3 headlines again. Our old friend the Diamond Rio MP3 player. Diamond Multimedia has announced a deal intended to protect the copyrights of music downloaded to its Rio MP3 player. Diamond has contracted with Intertrust Technologies to incorporate copyright protection software in its Rio player. Intertrust's digital rights management (DRM) software will be incorporated into Diamond's RioPort

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Continued from page 5

Mason also performed the theme song to the movie, "Steel Magnolias," several years back. His CD, You Can't Win, is due out July 13th, as is Bugs Henderson's Back Bop, which will include cuts from over 82 unreleased sessions. Bugs will be back in Portland in June performing at the Rose Festival. Also due this summer are Paul Brasch Find My Way and Henry Cooper's Slide Man. Terry Robb is recording at Dead Aunt Thelma's for his next CD due out on Burnside in Fall.

All in all, it's been quite a busy year at Burnside. "This year," says Courier, "we'll be putting out as many as 11 CD's this year, and in the past, we've never put out more than 3 or 4." Boom!

Crazy Bastard Records

Andrew Bentley, who masterminded last year's GG Allin Tribute compilation Straight From Hell, is busy putting together a Meatmen tribute, We're Not The Meatmen But We Still Suck: Bow Down to the Dutch Hercules. Tracks included by legendary 70's punk rock band, GBH, Fang, which features former Faith No More guitarist Jim Martin, Blag Dahlia from The Dwarves, Vaginal Discharge and John Cougar Concentration Camp. Local bands on the project are Fist Material, The Secludes, Bomf!, Monkey Fur, Stagger, Witch Throttlegush, and Threscher thus far. CD Cover will be designed by P Earwig, who did the first Mr. Bungle CD cover. Andrew's selling a good amount of his GG comp CD through the Internet.

Rainforest Records

'ion that Hamilton might rejoin the band or recording and touring. Everyone's peping their fingers crossed. Rainforest y has also joined the Gone Orchestra on synthesizer on a part-time basis.

Hear Me Roar

Philmore Fleming has something to say. When developing his own CD, Dreams of a Journeyman, he knew he didn't want to shop the bigger labels. "As an artist and a businessman, I knew I could create a functional label on my own." His mission began to develop for Roar Records, "I want my label to be an artist-driven, renaissance label." Currently, Fleming's disc is the only one on the label, but he says he'll be adding artists over the next year.

ass. The show is a great tribute to the punk and metal talent that exists in Portland. Videos by Bangin' Moon, Repellent/Fall From Grace, Monkey Fur, Hotter Than Hell (KISS tribute band), 8 Foot Tender, Bludgeon, Blackjack, Evil Genius and Anger Management have been shown, and there are many more to come. Call Matt at 246-4872 for info about getting your band's video on the show or show schedules...or check out the website.

BAND NOTES

According to Nymph 9 Manager, Bill Keenom, the band is going to be getting some serious financial backing from some L.A. music types. This will translate into a full-length CD and touring.

"Some of you may know that Duffy took Nancy Wilson's (Heart) place in a play up in Seattle, and since the play has been a great success, it's been extended through to September. This puts a delay on Duffy's plans to tour and promote the CD."

When asked how he's developing his artist roster, he states, "I'm looking at a specified niche, 90's folk, singer-songwriter material with a multitude of sound. There's a whole market of people, 24 to 38 and even older, who aren't being considered nearly enough when it comes to music." We'll keep our ears open to see how things progress.

US METAL

Evil Genius & Dr. Mastermind creator Matt McCourt (former Wild Dogs front man), has been busy with a new cable access show US METAL. The show is built around his web page www.USMETAL.com, which has received thou-The Brainwashers and Rainforest have signed | sands of hits since it started up a few months back.

Gremlin Hubcap, Portland's alte-garde duo for the new millineum, have been invited to play the Fiesta Room in Seattle on May 11th. The band, whose bio material states "our music is influenced by living sea-life and MCI friends and family," features Neal Otis (formerly of Velveteen Amoeba) on bass, keyboards, penny whistle and harmonium and Diana Troy, siren and percussionist. Joining their set in Seattle will be Rodney Collective guitarist, Johnny Colorado.

ETC.

Mark Sunday, May 23 on your calendar for a big show at Berbatis Pan featuring Colin Hay (from Men & Work), Tommy Tutone and Rozz Rezabek Band. Colin Hay will be performing a solo show. Tommy Tutone and his band are guaranteed to get the crowd moving. At a recent show at Lenora's Ghost, the band had everyone in the place on their feet. You would not believe how the crowd goes crazy when Tommy closes the set with "Jenny/867-5309." His new material includes a brilliant bouncy arrangement of "Wild World" by Cat Stevens. It's a pop hit ready for radio.

'til next time.....

Gigs/Events/Releases you'd like me to know about: e-mail me at Lovepunk@involved.com

"I'm looking at a specified niche, 90's folk, singersongwriter material with a multitude of sound. There's a whole market of people, 24 to 38 and even older, who aren't being considered nearly enough when it comes to music."

for a second-pressing of Be Careful With That Surfboard, which has established itself as a hot ticket among the surf music crowd. West Coast radio play and international interest, as well as sales, have encouraged the label and band to re-press another 1000. Silkenseed, which has been through a minor upheaval since lead singer Hamilton Simms left Portland for medical school, recently visited L.A. and performed two shows for industry folks which was set up by Silkenseed's new management. If the suits bite, then there's specuThe web page hosts several pages on local bands and upcoming shows, as well as an extensive history of Portland's early metal beginnings. US METAL is a one-hour long program of live interviews, comedy and taped video footage of local and national metal and punk bands. Matt plays host and Monkey Fur's Clown Prince plays sidekick to guests, callers and anyone else who finds themselves at the two's mercy. The Clown Prince's comedic genius and Matt's straight-man schtick make it a pleasure to watch and the videos are kick-

LETTERS

Showcase applications are now being accepted from musicians interested in performing at the fifth annual North by Northwest (NXNW) Music Festival, a three-night extravaganza which features about 300 of the best up-and-coming bands and solo acts from all musical genres from across the United States and around the world. Showcase applications can be downloaded from the NXNW website (www.nxnw.com) or can be obtained by calling 512/467-7979. Musicians will need to complete and return this application (along with a press kit, tape or cd, and a \$10 application fee) in order to be considered for a showcase slot. Postmark deadline for submitting the NXNW showcase application is June 25.

The NXNW Music Festival is the evening component of the NXNW Music and New Media Conference, scheduled Thursday-Saturday, September 30-October 2 in Portland, Oregon. The host hotel for this year's event is the Embassy Suites, located within easy walking distance of the numerous music venues of Portland's historic Old Town entertainment district. All NXNW panels and workshops, as well as the three-day NXNW Trade Show, will take place at the downtown Embassy Suites.

New for NXNW in 1999 is the event's emphasis on the impact of new media on the music business. As in previous years, NXNW will present entertaining and educational panels on relevant music industry topics, including A&R, budget touring, publicity, marketing, protecting copyrights, music journalism, artists' issues, and management. In addition, a new set of panels will emphasize how web technology is fast reshaping the industry, including "Compression & Digital Delivery: An Introduction to New Media Technology," "Piracy or Promotion: How Does MP3 Impact Record Sales?," "Digital Darwinism: The New Media Format Wars," "Lost in Space?: Leading Others to Your Music on the Internet," "Indie Labels: Has New Media Leveled the Playing Field?," "Finding Income on the Internet," and "Webcasting Do's & Don't's" (other panel topics to be announced shortly). All this, plus mentor, demo listening, and website demo sessions make NXNW the place to network with the music and new media industry.

NXNW is co-presented by Willamette Week and South by Southwest. For more information on NXNW, call 512/467-7979.

Dear Uncle Buck,

Greetings and salutations from SXSW 99 in Austin, Texas! It's great to be away from Portland for a few minutes. I never made it to Los Angeles, but I heard the Borders Books & Music Tour I put together went great for Stephen Spyrit and Philmore.

Stephen had a near death experience at dawn outside of Austin when he successfully missed four deer, but rolled his rental car twice. He assured me that the tour was a smashing success, he sold many units of his recently released cd "Love Poems For The Millenium", and he walked away injury free from the car as it burst into flames!

thrown by NXNE and Manitoba Film & Sound from Toronto and Winnipeg, Canada. What a great spread and a super good time!

I manned the NXNW booth from four till six pm, then joined a writer from Boise, Idaho and went to see Fastball perform their smash hit, "The Way"! What a treat to see the "band of the minute" live on a perfect Texas evening at the outdoor stage at Waterloo Park. The crowd was all-ages and seemed to genuinely love these home town boys from Austin, Texas. Joe Ely was their special guest on one number. The music seemed to lift the truss above their heads fifteen feet higher, or was it the sunset?

The highlight for SXSW for me this year was seeing David Byrne, from Talkiing Heads and now I did however, talk to some ex-Portlander's | CEO of Luaka Bop. He was on a panel discussing

"Dianne Hollen now known as Dianne Bates, is writing for the L.A. Times. Mira Wilder formerly of The Grip, is acting and doing hair and makeup for The "Young & The Restless". Carol Strong, ex-wife of Darrell Strong of The Confidentials, is now a make-up artist for feature films."

who are doing well in LaLa Land. Dianne Hollen now known as Dianne Bates, is writing for the L.A. Times. Mira Wilder formerly of The Grip, is acting and doing hair and make-up for The "Young & The Restless". Carol Strong, ex-wife of Darrell Strong of The Confidentials, is now a make-up artist for feature films. Carol recently completed shooting a documentary about vintage American cars. She produced and directed it herself and is now in the editing process. Go Carol!

Austin is sometimes described as the Portland of Texas. It's a great University town nestled in Travis County. The hills are especially green like the Willamette Valley. In spring during the annual festival, all the Texas Blue Bells, Wild Lupine, and Indian Paint Brush are blooming in vibrant carpets of red, yellow, and blue.

After spending most of thursday at the Convention Center, I hunted down dinner and quite luckily ended up at Nueveo Leon Restaurant. I spotted David Hidalgo from Los Lobos with a large entourage. He smiled at me as I ordered a Margarita on the rocks with no salt and studied the catalog that SXSW gives all registrants and workers. I read all I could from the incredibly, informative guide. Picking out a few events and showcases to attend, I savored my promptly delivered shrimp tacos that were spicy-hot and scrumptious!

Friday afternoon I attended the Canuck Back Bacon BBQ & Shindig. It was held at the historic Caswell House on West Avenue. The party was the way an A&R person works. The panel had quite a line up. Mark Bowen, Head of A&R, Creation Records, London UK, Dave Novik, Sr VP A&R, RCA Records, New York, NY, Jeff Fenster, Sr VP A&R Jive/Silvertone Records. Graham Henderson, Stohn Henderson Barristers & Solicitors, Toronto, ONT, David Katznelson, VP A&R, Reprise Recprds, Burbank, CA, and Perry Watts-Russell, Sr VP A&R, Capitol Records, Hollywood, CA. I was enthralled with the great stories they told about Radio Head and The Cowboy Junkies. Byrne talked about The Talking Heads early days and the creative, cultural, challenges that makes their jobs sound intriguing.

The mood of the music industry is changing and you have to be incredibly, creative and on top of things to survive and prosper into the next century. Some lucky folks who came by the NXNW booth had killer jobs and loved them. More folks were looking for work. It seems the record industry is bound for.... the internet.

The popular consensus is that SXSW 99 was the year of Waits, Tom Waits that is. He performed at The Paramount Theater on Congress. It was a big deal to get the hotly pursued tickets that were handed out at the trade show in a frenzy. He apparently hasn't played Austin for fifteen years. Well, I didn't go, but I did see Yogi, an unsigned band from Glasgow, Scotland. They were playing at the Electric Pavilion. I loved them. They were talented, cute, and I bought their cd "Yogi". I also met a

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Burnside Records

3158 E. Burnside Portland, OR 97214 (503) 231-0876

Fax: (503) 238-0420

Email: music@burnsiderecords.com Web: http://www.burnsiderecords.com Owners: Terry Currier & Jim Brandt Producers: Various

Types of music released: Blues Artist roster: Mason Ruffner, Henry Cooper, Paul Brasch, Johnny & the Distractions, John Fahey, M.

Doeherty, Mick Clarke, David Friesen, Obo Addy, Lloyd Jones, Too Slim & the Taildraggers, Kelly Joe Phelps, Terry Robb, Duffy Bishop Band, McKinley, Gary Myrick, Sheila Wilcoxson, Bill Rhoades & Alan Hager, Bugs Henderson.

Distribution: Burnside subdistributes two Portland based labels: The Magic Wing and Eurock. National distribution through Distribution North America and Rock Bottom. Affiliated Labels: Sideburn Records. Types of music released: Roots Rock Artist Roster: 44 Long, Rudy Tutti Grayzell

Candelight Records 2125 S.W. 4th Suite 305 Portland, OR 97201 (503) 226-3538

Fax: (503) 221-0556 CandyAss Records P.O. Box 42382

Portland, OR 97242 (503) 238-9708 Fax: (503) 238-0380

Types of Music Released: All kinds.

Preferred Submission Formats: Tapes if you want to submit them. Artist roster: Team Dresch, Surf Maggots, New Bad Things, Hazel, Kaia, Free to Fight Self Defense Project, Vitapup, Thirty Ought Six, 151.

Distribution: Revolver USA.

Cavity Search Records
P.O. Box 42246
Portland, OR 97242
Email: csr@teleport.com
Owners: Denny Swofford,
Christopher Cooper
Types of Music Released: Music we like by bands we like.

Artist Roster: Apt. 3 G, Satan's Pilgrims, Gern Blanston, Atomic 61, Elliot Smith

CM Records

8948 S.W. Barbur Blvd. Portland, OR 97129 (206) 233-8530 voice Fax: (509) 782-4414 Owners: Craig Meros,

Amy Flynn

Producers: Michael Par, Calvin Walker, Peter Cusumano, Matt Burke, Darik Peet.

Types of Music Released: All types.

Preferred Submissions: Not accepting submissions currently. Artist roster: Beluga, Captain Butphuk, The Drews, Glenn Falkenberg, Havana Blast, The Hydropods, Neil Henderson, Just Plain Bill, The Kegel Muscles, Limegrind, Moral Crux, The Nivins, Moss Dog, Napalm Beach, Partner, Picklehead, Stickerbush, Snow Bud, Snaut, Sarge Stransky, The Swine, Sweat, Silicone Jones, Calvin Walker.

Distribution: Performance (New Jersey), Mosh Pit (Colorado), Asia-Pacific Hawaii, Japan), Tower (Asia), CM Records (Oregon &Washington).

Cloud 99 Productions, Ltd.

P.O. Box 3939 Salem, OR 97302 (503) 370-8116 Fax: (503) 370-8116 Owners: Nathan & Nettie Steinbock Personal Manager: Seymour

Personal Manager: Seymour Heller.

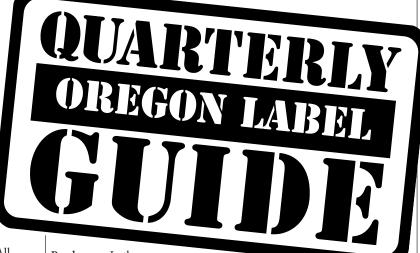
Executive Producer: Danny Kessler.

Producer: Dick Monda.
Type of music released: Jazz,
Country, pops Contemporary,
M.O.R. and children's album.
Artist roster: Lisa Haley, Li'l Elmo
and the Cosmos, Dick Monda and
Daddy Dewdrop.

Cravedog Records

P.O. Box 1841 Portland, OR 97207 (503) 233-7284

Email: Cravedog@teleport.com Web: www.Cravedog.com Owner: Todd Crosby.



Producers: Luther Russell, Johnny Beluzzi, Larry Crane, Various Types of music released: Various.

Types of music released: Various. Types of deals offered: Varies. Artist roster: Little Sue, Fernando, Warren Pash, Luther Russell Distribution: Valley, Burnside, Redeye, Miles of Music, CD NOW, Amazon.com, Music Boulevard.

CrAzY BaStArd ReCoRdS

PMB-831 16420 SE McGillivray, 103 Vancouver, WA. 98683 503-293-5409

Email: crzybrcrds@aol.com Owner: Andrew Bentley Types of deals offered: Tribute Compilations

Artist Roster Featuring: Village Idiot, Witch Throttlegush, Plaid Pantry Project, The Procrastinators, Iommi Stubbs, Little Mission Heroes, Threscher, Bastard Children of the Roman Empire, NIJas, The Secludes, Thy Infernal, Hyperthermia, 90 Proof, The Delinquents, Evil Genius, Fall From Grace, Naked Violence, The Jimmies, Drain Bramaged, Vaginal Discharge, Genocide Rapers, Fist Material. The Dwarves, Drain Bramaged,

Bomfl, WitchThrottlegush, REO Speeddealer, GBH, Fang, John Cougar Concentration Camp, Blag Dahlia, Stagger, Monkey Fur. Criminal Records

P.O. Box 25542 Portland, OR 97225 (503) 244-5827

Types of music released: Northwest Blues, R&B. Preferred submission formats: We're not looking for new artists right now.

Kinds of deals usually offered:
CD. cassette.

Artist roster: Paul deLay Band, J.C. Rico, Linda Hornbuckle, Lloyd Jones Struggle, Dave Stewart, Jim Mesi Band, Joe Dobro, Too Slim & the Taildraggers.

Elemental Records

P.O. Box 1617 Eugene, OR 97440 (541) 345-1429 Fax: (503) 342-2827

Email: mail@elementalrecords.com Owner: Jonathan Boldt

Producers: Drew Canulette, Bill Barnet (Artist's preference is negotiable.)

Types of music released:

Alternative Rock (whatever that means anymore).

Preferred submission formats: Cassette; with accompanying touring / giging information. Kind of deals usually offered: Full-length CD projects, one-off singles for compilation projects. Artist roster: American Girls, Sweaty Nipples, Floater, Jolly Mon, Henry's Child, Glowing Corn, Anzio Bridgehead, Dutchboy Fingers, Tao Jones, International Anthem, Aggro Batch. "Northwest Ungrunge" and "Northwest Post-Grunge" compilations featuring Elemental recording artists as well as: Black Happy, Cherry Poppin' Daddies, Mommy, Rubberneck, Sadhappy, Sweaty Nipples, Thunderjelly, Village Idiot, Artis

Continued on page 14

the Spoonman, Bogwan, Built to

Spill, Dirt Fishermen, Fingers of

Funk, Hitting Birth, Imij,

ASTHE WOODS RULE THE GRAND OL' SOAP OPRY

On the cover; **Generator** keyboardist **Blake Sakamoto**, new **Epic Records** recording artist.

It all started February 11th when the band-at the insistence of Hits Magazine columnist Joe Fleischer-played a Hits showcase at L.A.'s Hardrock Cafe.

"Everybody in the music business showed up." says Blake.

"Phil Quartararo, the president of

Warner Bros. Records, Rick Rubin, Jerry Moss. Interscope, Atlantic, Epic."

"We went out and had lunch with Phil on the Warner Bros. lot the next day."

"In the next few weeks we had a bunch of gigs in Seattle and they all showed up there. Some nights there would be five different labels in the room."

"We finally settled on Epic.

Other Epic artists include Pearl Jam, Celine Dion, Michael Jackson and Ozzy. "The A&R executive that signed us, Kaz Utsunomiya, is Ozzy's guy."

"They loved the stuff we did at Falcon studios. We're just going to do a couple more songs and deliver it by mid-June so they can get it out by September."

Tunes that turned the deal included "Junkie", "Last Wish" and "Concrete Bubble"

Blake and Generator front man Rob Daiker flew to Vancouver, B.C. to visit "The Armory", Bruce Fairbairn's studio, to discuss mastering the Epic Generator record. Fairbairn produced the first and third Dan Reed Network albums for PolyGram. Sakamoto and Generator drummer Dan Pred were members of the Dan Reed Network.

"Bruce was just finishing up Yes...boy, do those guys look old." says Blake.

Generator is managed by Contraband Mgt. in Seattle and includes Garth Parker on guitar and Caleb Spiegel on bass.

Generator will play the KUFO stage at the Rose Festival, Thursday, June 10th.

The Thayer brothers get a big business break...

As a condition of Generator's Epic deal, Eon Records, who recorded the Generator album for release on their indie label will be "compensated for expenses".

Eon's imprint will also be included on the Epic album.

Eon Records is owned by former Black'n Blue guitarist, now Kiss production assistant, Tommy Thayer, and his aspiring musician brother, John.



Dan Pred of Generator.

Eon has not managed to release an album yet, after well over a year of street level propaganda on projects by Dan Reed, Generator and Jeff Labansky.

"We had difficulty dealing with them." says Blake. of Eon.

"With Tommy so busy with Kiss and John not knowing anything about the music business, all they could do was hire 'consultants'..."

Is **Sleater-Kinney** the most exciting band in all of rock'n'roll?

That's the question **Pulse!** asks in Todd Inoue's cover plugged story in the April issue.. Pulse! is the national 4 color slick free magazine distributed through **Tower** Records, one of the nations largest retailers.

Promotional support at retail.

"Born out of the early 90's Riot Grrl movement, the Portand hatched, Olympia-based trio presses stridently personal odes to breakup and empowerment."

The interview caught S-K just back from Europe and a press tour that included no live gigs and, apparently, a whole lot of "blah blah"-"woof, woof"...

S-K guitarist/vocalist Carrie Brownstein says, "It's difficult to talk about your art and

music and not be doing it. Our music became separate from who we are. Talking about your music for two weeks makes it very abstract."

"It was detrimental."

While Brownstein, guitarist Corin Tucker and drummer Janet Weiss talked rock star talk overseas their Kill Rock Stars album, "The Hot Rock", percolated on Billboard's Heatseekers Chart, last appearing at #47 (4/17/99) after 6 weeks on that chart.

Can't say "chart" without mentioning Everclear

EC's "So Much For The Afterglow" on Capitol is #119 (5/1/99) after 80 weeks on Billboard's Top 200 albums.

photo Buko

The old story.

Deserving band gets big break about the time the members have had it...

Sony Entertainment Group picked 17 Reasons Why as the Grand Prize Winner in the Sony world wide web Battle Of The Bands, the champ of which gets 4 Sony mini-disc recorders and the chance to record a three song demo for further recording contract consideration.

The Sony demo contract is exclusive, requiring 17 Reasons Why to waive their right to sign with any other label for a period of up to 4 months.

The band's guitarist of over two years won't be doing the deal. Kirk Nebel has decided to leave the band to "explore new musical styles, possibly in L.A."

Kirk will be replaced by Greg Windell

DTURNTABLES

BY BUCK MUNGER

from Ivan's Wish. The Sony demo will be done at Whitehorse studios in June.

The new 17RW lineup appears at the Aladdin Theater, Friday May 21st, and on the Rose Festival main stage Friday, June 11th.

The heavy bombing continues in the Digital Audio Propaganda War.

Warner Brothers twisted **Tom Petty**'s arm to remove his single, "Free Girl Now" from the highly promoted posting on the **MP3.com** web site, March 1st.

"Free Girl Now' was off the MP3.com Web site within 48 hours.

Ooops.

April 13th, Petty appeared on the **David** Letterman Show and Dave asked him what had happened.

"Warner Bros. gave me a casual elbow in the ribs to say, 'Maybe you shouldn't do this Tom."

In a related story in Entertainment Week (4/30) A spokesman for Warner Bros. Records denied getting tough and claimed it was Petty's decision to pull the song and says WB "did not instruct, cajole, or demand that Tom remove that track."

Tom's people refused comment in the EW story.

In the barely two days "Free Girl Now" was on the MP3.com web site, over 150,000 people downloaded it.

Did all the furor help or hurt the record?

"Echo", Tom and the Heartbreakers WB album containing "Free Girl Now" debuted on Billboard's Top 200 at #10 with a bullet in the first week of release.

MP3.com took another shot in the credibility breadbasket when they announced that Alanis Morissette's next tour would be sponsored by MP3.com, with downloaded music from the tour available in the MP3 format.

A cover story in Billboard's May 1st issue entitled "Labels, Artists Clash Over MP3" made the relationship between the MP3 label

and Alanis sound intimate and permanent. "as part of the deal, the Maverick artist is expected to receive an undetermined financial stake in MP3.com, according to several sources."

"Ownership", say sources...

Before the ink was dry on that BB story Morissette released a statement saying MP3.com would indeed be sponsoring her tour but as far as posting her music, in any form, live or otherwise, forget about it...

Morissette's label Maverick is a joint-venture partner of Warner Bros. Records.

WB-2, MP3-0.

Christopher Jones, writing in Wired News characterized the Alanis action as "another near miss for MP3.com, which has tried to get the recording industry to throw it a bone by releasing a major artist's song in the MP3 format."

The Wrong Button at Kow Theater.

photo David Ackerman

Portland's MP3 guru, Dennis Mudd, gets a whole haunch...

MusicMatch, "makers of the world's number one selling MP3 software program, and Thomson Multimedia, co-developer of the MP3 digital compression format and worldwide manufacturer and marketer of RCA and Thomson brand consumer electronics products, today (4/28) announced

they will form a strategic alliance to further develop the MP3 standard for digital music."

"Upon closing, Thomson will have a 20% equity share in Music Match."

"Thomson Multimedia ranks 1st in the U.S. and 4th in Europe in sales of consumer electronics products. Thomson also markets under the popular GE, Proscan, Telefunken and SABA brands in Europe and is the world's largest supplier of large color TV picture tubes."

"Thomson co-developed the MP3 compression format with the Fraunhofer Institute and acts as the licensing administrator for Fraunhofer MP3 intellectual property."

MusicMatch Inc has 32 employees and sales

approaching \$1 million per month. The MusicMatch web site (

is one of the world's 50 most popular music web sites and contains a collection of

downloadable music from "independent" artists including local acts Craig Carothers and Here Comes Everybody.

MusicMatch headquarters are in San Diego and CEO Dennis Mudd lives in Camas, Washington. Dennis is familiar to members of the Portland music community through his recent series of MP3 seminars in the Two Louies studios.

North By Northwest will be all over the MP3 thang...

NxNW runs September 30th through October 2nd at the Embassy Suites downtown. (See Letters)

This year's panel focus places new emphasis on the "im-

pact of new media", as in the Internet. Scheduled for discussion are, "Compression and Digital Delivery", "Piracy Or Promotion: How does MP3 Impact Record Sales?", "Leading Others To Your Music on the Internet" and sure to be the best attended,; "Finding Income On The Internet."

Deadline for bands interested in show-

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QUARTERLY OREGON LABEL GUIDE

Continued from page 11

Medicine Hat, Neros Rome, Rhino Humpers, Rorschach Test, Running with Scissors, and Tiny Hat Orchestra.

Distribution: Distribution North America (DNA), Valley Records, Dutch East India, Bayside, Rotz Records, Mean Street, Impact Music, Ivy Music and N.A.I.L.

Eurock Records

P.O. Box 13718 Portland, OR 97213 (503) 281-0247

Fax: 281-0247

Email: apatters@teleport.com Owner: Archie Patterson

Types of music released: License recordings by European & American artists.

Preferred submission formats: Cassettes

Kinds of deals usually offered:

Artist Roster: Dweller at the Threshold, Gandalf, Robert J. Horky, Erik Wollo, Green Isac, Tim Story.

Distribution: DNA North America, Burnside Records.

Flying Heart Records 4026 N.E. 12th Ave.

Portland, OR 97212 (503) 287-8045

Email: flyheart@teleport.com http://www.teleport.com/

~flvheart/

Catalogue: http:// www.teleport.com/~flyheart/ fhcatalg.htm

Owner: Jan Celt Producer: Jan Celt

Types of music released: Original Northwest artists and related projects.

Preferred submission formats: Demo cassettes.

Kinds of deals usually offered: Album projects, publishing of related materials.

Artist roster: Janice Scroggins, Tom McFarland, Obo Addy, The Esquires, Napalm Beach, SnoBud & the Flower People, Snobud Comics by Chris Newman, *Phillip's Dream World* coloring book for children, written and illustrated by Chris Newman, Eddie Harris, Thera Memory. Other services offered: producer services and bands wishing to make their own releases.

Distribution: City Hall, Twin Brook

Grining Idiot

P.O. Box 10634 Eugene, OR 97440 (541) 485-2236

Fax: (541) 344-7242

Owners: Raenie Kane & Colleen Baxter

Type of music released: Pop, Punk Rock (stuff we like).

Preferred submission formats: demo tapes with promo kits; we listen to all of them.

Kinds of deals usually offered: Full length records, license deals, singles.

Artist roster: Kpants, Oswald Five-O, Klorox Girls.

Distribution: N.A.I.L., K., Scooby Doo, Get Hip.

IMP Records

P.O. Box 34

Portland, OR 97207 Owner: John Flaming

Types of music released: Punk

rock.

Kind of deals usually offered:

Singles.

Artist roster: Spinanes, The Shaven, Jackknife, Oswald Five-O, Mudwimmin, Crackerbash, Calamity Jane, Barbara Lien, A Dick Did.

Jus Family Records

2718 S. W. Kelly Ave. Suite 316 Portland, OR 97201 (800) 757-1851

Fax: (503) 284-1755

Owners: Terrance Scott, Bosco

Kawte

Types of music released: Hip-Hop, R&B and any other form of good music.

Preferred submission Formats: cassettes

Artist Roster: Cool Nutz, Kenny Mack, G-Ism, Monkey Mike

Lazy Bones Records 9594 First Ave. N.E. Suite 230 Seattle, WA 98115-2012

(206) 820-6632 Fax: (206) 821-5720 Owner: Scott Shorr Producers: negotiable Types of music released: Everything but Country. Preferred Submissions: CD's & cassettes.

Kind of Deals usually offered: Full length CD.

Artist roster: Headland, Neros Rome, Turntable Bay, Blackhead Distribution: ILS (Mercury), Burnside Distribution.

Lucky Records/Macman Music,

10 N.W. 6th Avenue Portland, OR 97209 (503) 248-1988 Contacts: David Leiken, Bill Hall,

Jr., Marlon McClain, Producer. **Producers:** Project by project. Types of Music: Rock, R & B, Funk, Fusion, Blues

Artist Roster: Dazz Band, Vail Johnson, Curtis Salgado & Terry Robb. NuVision/Darkhorse: Dennis Springer, U-Krew, Sequel, Dan Reed Network. MacMan:

Shock.

Distribution: Independent.

National Dust Records

P.O.Box 2454 Portland, OR 97208 (503) 903-0625 Contact: Shan Producer: the bands choice. Types of music released: Punk rock, rock'n roll. Preferred submission formats: tapes/records. Kind of deals usually offered: % of

product pressed. Artist roster: Apt. 3G, Nixon Flat,

Nervous Christians, Jimmies, Low Rent Souls, Lazy Boy. Distribution: Profane Existence,

N.A.I.L., EFA (Europe).

Rainforest Records

1122 S.E. Ankeny St. Portland, OR 97214-1324 (503) 238-9667 Fax: (503) 238-9814 Email: RainRecs@aol.com Owner: Ray Woods. Producers: Ray Woods, Michael Cubbon, and the bands. Types of music released: All types of music (no limits).

Preferred submission formats:

We no longer respond to unsolicited demos.

Kind of deals usually offered:

Varies; Singles, albums, recording, production and national/int'l

distribution.

Artist roster: Silkenseed, The Brainwashers, A Nat Hema, Obscured By Clouds, Julie Jones, The Redondos, LoveNancySugar, Sylvias Ghost, Jesus Presley, Doris Daze, Cheralee Dillon, Land of the Blind, Tree Frogs, Gravelpit, H.E.A.D., Naked Violence, Savior, Roger Nusic, New Bad Things, Shine, Pleasure Center, W.O.R.M. ("Wammo"), Affirmative Action, Medicine Sunday, DickFinger, The Shaven, The Refreshments, Caustic Soda, Billy Snow, Live at Laurelthirst Compilation (15 bands).

Distribution: N.A.I.L., Burnside Distribution Corp., various others.

Space Age Bachelor Pad

P.O. Box 10494 Eugene, OR 97440 (541) 343-5962 Fax: (541) 344-9919

Email: libes@bitech.com Owner: Stephen Perry. Producers: Stephen Perry.

Contact: Howard Libes: 541-343-5962

Types of music released: Swing, Ska, Rock, Punk, Acid-Rock. Kind of Deals usually offered: Depends on artist.

Preferred Submissions format: CD, Tape.

Artist roster: Cherry Poppin' Daddies, Buckhorn, Billy Jack. Distribution: N.A.I.L.

Schizophonic Records

17 S.E. 3rd Avenue Suite 501 Portland, Oregon 97214 (503) 736-3261 Fax: (503) 736-3264

Owner: Mike Iones

Producer: Drew Canulette, Tony Lash and Brian Berg. The band

Types of music released: Many. Preferred submission formats: Cassette, DAT.

Kinds of deals usually offered: Depends on artist/project/deal. Artist roster: (current) Vehicle, Jackson Pollack 5ive, Carmina

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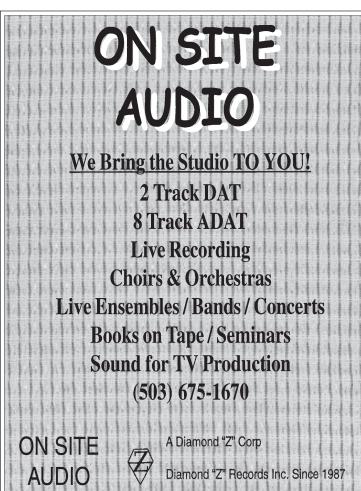




NW PORTLAND 23rd & NW Johnson 248-0163

EAST PORTLAND 32rd & E Burnside 231-8926







QUARTERLY OREGON LABEL GUIDE

Continued from page 15

Piranha, Svelt, Dave Allen, The Elastic Purejoy, The Violets, Torpedo, The Jimmies, Arcweld, Shove, Gravelpit, I-5 Killers compilation series features: Sprinkler, Dose, Hazel, Spinanes, Saliva Tree, Roger Nusic, Marble Orchard, M99, Hitting Birth, Sugar Boom, Drunk at Abi's, Flapjacks, Dead Moon, Diggs, V.O.I.D., The Daddies, Killing Field, Dharma Bums, Red Vines, Rawhead Rex, Wicked Ones, Carl Hanni, Confidentials, Crackerbash, Blu-binos, Hellcows, Oily Bloodmen, Gift, K Pants, Everclear, Thirty Ought Six, Kaia, The Wipers, Plunger, Oblivion Seekers, Anal Solvent, New Bad Things, Caveman Shoestore, Oswald 5-0, Supersuckers. The Violets, Gravelpit, Skiploader, Time Killing Isabel, Buttermilk, The Diggs.

Distribution: N.A.I.L.

Tim/Kerr Records

P.O. Box 42423 Portland, OR 97242 (503) 236-0013

Fax: (503) 233-1056

Email: tkrec@teleport.com
Owners: Tim Kerr, Thor Lindsay
Producers: It's up to the band.
Preferred submission format:
Cassettes.

Kinds of deals usually offered: Designed to fit artists.

Artist roster: (current) Manray,
Dandy Warhols, Super Deluxe,
Torcher, Oblivion Seekers, Pigpen,
Pilot, Tchkung, The Wipers,
Smegma, Pere Ubu, Miss Red
Flowers, Can Can Dynamite, Ray
and Glover, John Fahey, Carmina
Piranha, Michael Stirling, and
flapsdown.

Distribution: Exclusive distribution for CD's through Koch International. Vinyl distributed through Dutch East India, Smash, Get Hip, Caroline, Cargo and others. Ten Ton Records 625 SW 10th Suite 231-C Portland, OR 97205 (503) 287-5502

Producer: Keld Bangsberg or bands choice.

Types of music released: alternative; all kinds.

Submission format: cassette.
Artist roster: Sweet Baby Onion,
The Willies, Trip 21.

Tombstone Records

P.O. Box 1463 Clackamas, OR 97015 U.S.A. (503) 657-0929 Fax: (503) 631-2797 Owners: Fred & Toody Cole Producer: Fred Cole Types of music released: MONO ONLY!! Mostly original garage and psychedelic, raw rock 'n' roll. Preferred submission formats: Tapes mixed down to 1/4" reel to reel. DAT cassette or high-quality cassette.

Kind of deals usually offered: We press mostly 45s, but can do LPs and CDs.

Artist roster: Dead Moon, Flap Jacks, Spider Babies, Jr. Samples, 8 Ft. Tender.

Distribution: Get Hip, Cargo. Midnight Records, Burnside Distribution (CD's only).

Undercover, inc. P.O. Box 14561 Portland, OR 97293 (503) 230-7728 Fax: 503-239-6558

Email: Mnkyshine@aol.com Owners: JJ Gonson, S. Donald Gonson, David Christopher.

Producers: varies.

Types of music released: young, new, different bands.

Preferred submission formats: solicited 7", tapes, CD's. Kind of deals usually offered: standard Undercover, inc. deal. Artist roster: Project label inclusive of Tiger Stripes Forever, Crash Course for the Rayers A

Tribute to the Songs of David Bowie, Catpower, Birddog 7". **Distribution:** Caroline, Cargo,

Parasol, and in house.

Frisco Disco

Continued from page 6

KILL, DEAD, DEATH etc, etc, were prevalent with one song containing 53 references to BLEEDING and 27 references to SWORDS, KNIVES, BLADES, thus explaining where all the blood came from. Most all of the songs had MEDIEVAL DUN-GEONS AND DRAGONS themes, SADOMAS-OCHISTIC- ALL WOMEN ARE EVIL BITCHES themes, ARMEGGDON-LIKE RETRIBUTION SCENARIOS UNLEASHED. I'M A PRODUCT OF A SOCIETY THAT DEHUMANIZED ME, SO I'M GOING POSTAL themes, and the ever popular SATAN, I 'M HEARING VOICES AGAIN-IS THAT YOU OR THE CRYSTAL METH? theme and all the tedious variations including "I AM SA-TAN", "MY EX-GIRLFRIEND IS SATAN", "MY DOG IS SATAN - AND HE TALKS TO ME", "SA-TAN, I WORSHIP YOU BY KILLING FAGS", I WORSHIP MY DOG, and lastly "THE VOICES SAY MY DOG IS A SATANIC LESBO TOO. I'M GOING TO CARVE THE BITCH UP AND HAVE SEX WITH HER CORPSE THEN EAT IT WHEN THE CRYSTAL METH WEARS OFF". Okay, I'm exaggerating a bit but the point remains, with every band in the genre trying to out-do their predecessors endless reoccurring imagery of violent apocalyptic pestilence, it really is CULTURAL POLLUTION of the worst kind. It's hard not to think of the world as a crumbling decaying wasteland when you're bombarded with words, images and sounds of humanity at it's lowest point.

I'm not suggesting we all start listening to tapioca christian rock. Record's with every song about how powerful GOD is, and the ultimate grooviness of JESUS are even more inherently banal than record's with every song about how powerful SATAN is, and the ultimate grooviness of being EVIL. Just as solitude and loneliness are twin horns of the same dilemma, I am a contradiction to even myself. FORTUNATELY, I do my introspection on paper, not with my fists, guns, or weapons of mass destruction. I don't have answers so I keep asking questions.

LL

LEGAL EASE

Continued from page 7

that "firm album" if that "firm album" had in fact been made. There are other formulae which are also used sometimes, but the two formulae mentioned above are the ones most commonly used in connection with so-called "firm albums."

"CONTRACT PERIODS"

As already mentioned, most recording contracts today are structured in terms of how many albums the artist will be obligated to record for the label. Even so, for the reasons mentioned below, such contracts do not abandon the use of time frames.

Most current recording contracts are based on the concept of so-called "Contract Periods." Each "Contract Period" begins a certain number of days or months after the release of the release of the last record done in the prior Contract Period. Once the Contract Period begins, the recording process must begin within a certain period of time, then the masters must be delivered to the label in another specified period of time, and then the record must be commercially released within a cer-

instead of requiring that a certain number of albums will be recorded in each *year*, as used to be the case, most contracts today provide that a certain number of albums (usually one or two) will be recorded in each "Contract Period."

At the end of the "Initial Contract Period," the record company may choose to exercise its option to move on to the next Contract Period, in which case the artist will then be obligated to record the number of albums specified in the recording contract for that next Contract Period.

This cycle will then repeat itself from one Contract Period to the next, for as many Contract Periods as are allowed by the recording contract, assuming of course that the record company continues to exercise its options to move from one Contract Period to the next.

Editor's Note: Bart Day is a Portland-based entertainment attorney in private practice. He is also the co-owner of ALLMEDIA, Ltd., a company with offices in Portland and Los Angeles. ALLMEDIA specializes in administering the licensing of music for film, television, commercials, and computer games.

Bart also co-authored a chapter in the new edition of The Musician's Business and Legal Guide, a book compiled by the Beverly Hills Bar Association and published by Prentice-Hall Pub-

"The typical recording contract today obligates the band to record a specified number of albums. This is a one-way street, though, because the record company will customarily have the right to ultimately decide unilaterally the total number of albums the band will eventually be permitted to actually record."

tain period of time from when the masters were delivered.

Recording contracts typically proceed for a series of consecutive "Option Periods" or "Contract Periods," during each of which the artist will be required to record a certain number of albums. So,

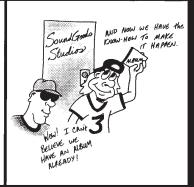
lishing (New York).

The reader is cautioned to seek the advice of the reader's own attorney concerning the applicability of the general principles discussed in this column to the reader's own activities.

LL







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LaurelThirst Public

House: Jackstraw/ Government

The Rabbit Hole: Lisa Miller 1201 Lounge: Bingo!

Sunday, May 2nd

Ash Street Saloon: Lew Jones Band

Monday, May 3rd

White Eagle:Lisa Miller & The Trailer Park Honeys

Tuesday, May 4th

Candlelight Café & Bar: Big Monti

Wednesday, May 5th

Candlelight Café & Bar: Terry Robb

LaurelThirst Public House: Amy Annelle/Corrina Repp The Rabbit Hole: Pete Krebs

Thursday, May 6th

Mt. Tabor Acoustic Room: Kimberli Ransom/Karen Capaldi/ Ann Weiss

Mt. Tabor Theater Pub: Sauce Unlimited/Stranger Neighbor

Friday, May 7th

Arnada Café: Nymph 9/Simcoe
Express/Primer Gray Polliwog
Berbatis Pan: Satan's Pilgrims/Big
Yeah!/The Dickel Brothers
Cobalt Lounge: Hot Rod
Lunatics/ Joshua James & the
Runaway Train
Crystal Ballroom: Bo Diddley
Roseland Grill: Tony Furtado/
Floodplain Gang/Ashleigh Flynn

Saturday, May 8th

Ash Street Saloon: Trick Ponies/ Dizzy Fish

St. Johns Pub: John Fahey

Arnada Café: Mel/See Jane Run



LaurelThirst Public House: Pete Krebs/Jackstraw

Tonic Lounge: Bingo!/ 44 Long/ Warren Pash

Sunday, May 9th

Mt. Tabor Theater Pub: Benefit for Old Town Clinic- Love Lode/ Emerge/Noyz

Monday, May 10th

White Eagle: Lisa Miller & Trailer Park Honeys

Tuesday, May 11th

Ash Street Saloon: Flatland Candlelight Café & Bar: Big Monti

Wednesday, May 12th

The Rabbit Hole: Pete Krebs Roseland Grill: Cool Nutz B-Day Party/Maniac Lok CD Release

Thursday, May 13th

Bar of the Gods: Kaitlyn ni Donovoan & Chad Crouch Candlelight Café: Terry Robb Snake & Weasel: Warren Pash/ Nicole Campbell

Friday, May 14th

Crystal Ballroom: Kerosene Dream/Jerry Joseph & Jack Mormons/Fat Paw 1201 Lounge: Tim Easton/ Gossamer Wings

Saturday, May 15th

Arnada Café: Supervillan, Prole Ash Street Saloon: Hanuman Trio w/Scot Wisecroft & Tough

Mamma

Tonic Lounge: Gasoline Kings/ Superknot

Monday, May 17th

LaurelThirst Public House: Songwriter Showcase- Carlton/ Billy Kennedy

Tuesday, May 18th

Candlelight Café & Bar: Big Monti

Wednesday, May 19th

Candlelight Café & Bar: Terry Robb

The Rabbit Hole: Pete Krebs

Thursday, May 20th

Berbatis Pan: Benefit for Oregon Wildlife-Little Sue/Casey Neil Trio/Chutzpah!

Crystal Ballroom: Link Wray/

Flapiacks

Roseland Theater: Benefit Hands on Portland-Pepe & Bottle Blondes/ Jamey Hampton

Friday, May 21st

Roseland Theater: Wilco Tonic Lounge: Baseboard Heaters/ Lael Alderman

Saturday, May 22nd

Arnada Café: Tripleswift/ The Gasoline Kings Cobalt Lounge: Warren Pash/Lael Alderman

Mt. Tabor Theater Pub: Stephanie Schneiderman Band/Dragonflies/ Watsonville Patio The Rabbit Hole: Fez Fatale Roseland Theater: H.R. of Bad Brains/Hungry Mob/Signified Monkey

Sunday, May 23rd

Berbatis Pan: 80's Blowout- Colin Hay/Tommy Tutone/Rozz Rezabeck Band Roseland Theater: Vanilla Ice

Monday, May 24th

LaurelThirst Public House: Songwriters Showcase-Billy Kennedy

Tuesday, May 25th

Candlelight Café & Bar: Big Monti

Wednesday, May 26th

Candlelight Café & Bar: Terry Robb

Thursday, May 27th

Bar of The Gods: Nancy Hess Crystal Ballroom: Sunny Day Real Estate

Friday, May 28th

Arnada Café: John Thayer Band/ Chunk

Berbatis Pan: Jonathan Richman/

1201 Lounge: Pirate Jenny

Saturday, May 29th

Mt. Tabor Theater Pub: Jesus Presley/ Linda Hornbuckle Ohm: Karling Abbeygate/

Burgundy

Dargana

Tonic Lounge: Sauce Unlimited/

Soular

1201 Lounge: Baseboard Heaters

Sunday, May 30th

Berbatis Pan: Treefrogs/ Crackpots (Reunion Show)

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AS THE WORLD TURNTABLES

THE GRAND OL' SOAP OPRY

Continued from page 13

casing is June 25th. Applications may be obtained by calling 512/467-7979. Approximately 300 bands will appear during the three night Music Festival.

And speaking of Austin, Texas.

A piece entitled "Never Start a Trio With a Married Couple and 55 Other Things Every Band Should Know" ran in the Austin American-Statesman within days after South By Southwest.

Written by Michael Corcoran and Robert Wilonsky, here are TL's pick of the Best 20 pieces of career advice.

- 1. Your manager's not helping you. Fire him or her.
- 2. Never play longer than 45 minutes. Even great bands get boring after 10 songs.
- 3. Before you sign a record deal, look up the word "recoupable" in the dictionary.

- 4. No one cares whom you've opened for.
- 5. If your band has gone through more than four bass players, it's time to break up.
- 6. When you talk on stage, you are never funny.
- 7. Never enter a "battle of the bands" contest. If you do, you're already a loser.
- 8. It's not a "showcase." It's a gig that doesn't pay.
- 9. No one cares that you have a Web site.
- 10. Getting a tattoo is like sewing platform shoes to your feet.
- 11. Don't hire a publicist.
- 12. Never play restaurants unless you're a jazz

RECORDING

band.

- 13. If you use a smoke machine, your music sucks. Ditto a light show.
- 14. Remember, if blues guitars solos are difficult, why can so many 16-year-olds play them?
- 15. If you ever take a bad publicity photo, destroy it.
- 16. Cut your hair, but do not shave your head.
- 17. Pierce your nose, but not your eyebrow.
- 18. Do not wear shorts on stage. Or a suit. Or a hat.
- 19. Three things that are never coming back: gongs, headbands and playing slide guitar with a beer bottle.
- 20. If you've played (NxNW) every year since its inception, keep it to yourself. You wouldn't your high school yearbook to point out that

October, 1981
TL Passes on Drug Money



Two Louies advertising rep Ford T. Pearson holds up a refund check for \$220 for the Northwest Connection, a former Two Louies advertiser.

Northwest Connection's half page ad for "safe, legal, effective Crosstops, Black Beauties, Pink Hearts and Gators" was deemed "inappropriate" by the Two Louies "advertising counsel." (The editor's grandmother)

Pearson, who took the ad and two months payment in advance, said, "I only accepted it because it said "safe" and "legal" and had a street address."

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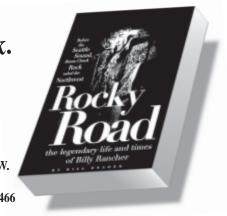
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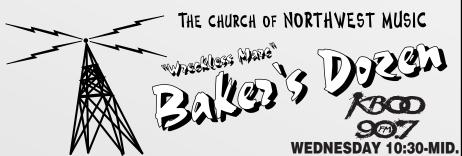
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6	$\overline{2}$	4 HR. RAMONA Yeah, It's Rock CD
4	3	T GREER Page Music CD
6	3	VARIOUS Nilla CatCD
5	4	LARRY YES Yes Enterprises CD
•	4	VARIOUS Kill Rock StarsCD
7	5	44 LONG Sideburn CD Inside the Horse's Head
8	5	GRAVELPIT Rockadelic Records CD
•	6	IMOGENE Imogene CD
7	6	JEFF LANDON Hush CD
5	6	THE VIBRASONICS Ultrasonics CD Tiki Torch Cocktail
13	7	MEL Mel CD
•	7	SMOKELAHOMA Bands We LikeCD
8	7	STEPHEN SPYRIT Fireborn CD Love Poems For The Millenium
11	8	WARTIME CHOCOLATE CA Wartime Chocolate
•	8	THE STATE FLOWERS State Flowers CD The State Flowers
9	8	ROLLERBALL Jalody Grotto 7" Late for Corn
•	9	X GIRL ParCD
•	9	DANIAL CROMMIE New WeaveCD When Wendy was Walter
•		PIRATE JENNY Pirate Jenny CD Once Upon a Lion
11		ROLLERBALL Pacific Wonderland 12" We Owned Lions
•	11	MONKEY TO THE MONSTER DemoCD Monkey to the Monster
•	12	NICOLE CAMPBELL Demo CD Live on the Church of NW Music
•	13	THE HEAVY BROTHERS Big Sweaty CD Got it Covered
		TOP TRACKS

5	1	FERNANDO Cravedog CD	Jesus
•	2	4 HR. RAMONA Yeah, It's Rock CD	Wounded Knee
5	3	T GREER Page Music CD	I Gotta Buzz
•	4	WARTIME CHOCOLATE CA	Clay More Grey
•	5	LARRY YES Yes Enterprises CD	What do I Want

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Friday April 7th Friday April 7th
Eric (Big E) Schweiterman,
Jeff Rosenberg, Keith Bock
Saturday April 8th
Matt Zekala, Sean O'Brien
Friday April 14th
Petal, Chris MacDougal Saturday April 15th Chunk unplugged Friday April 21st Jeffrey Allen Saturday April 22nd Lipkind-Moore-Thompson

Saturday April 29th Steve Smith

LETTERS

Continued from page 10

band called El Kabong and thought "Yogi and El Kabong? Is it some new trend to name your band after Hannah Barbera cartoon characters?" Who knew?

Saturday night I decided to cross Town Lake and go up South Congress where there is a little strip of clubs, antique shops and galleries. Looking back across the bridge to downtown Austin, I noticed the Capital building was lighting up the Austin skyline. I entered a small club to look up Anny Celsi and Annyland. Anny is a famous Portlander who is looks and sounds better than ever. Her original compositions are unique and her love of music is what comes across when you see her leading the band as the rhythm guitar player and singer. Anny gave me a copy of ther cd "She Walks In" and confided to me that she has been working on a musical. She's thinking of producing it in Portland. Wouldn't we be the lucky ones? My heart felt pursuit was to eat great food and I found it at Iron Works for BBQ and Las Manitas Cafe for Megas, which is scrambled eggs and veggies served with flour tortillas. Mmmmmm! The Sunday softball game that traditionally closes the festival was the BBO topper. It was catered by The Salt Lick and they served traditional Texas BBQ rub on chicken and ribs, with Texas BBQ sauce served on the side. Sunday turned out to be the most beautiful day of the festival weather-wise and after a plate full of BBQ, I jumped into my rental and drove to Fort Worth to stay with my Sister-in-law and her family and watch the Acadamy Awards. I returned Monday morning from Dallas/Fort Worth airport and sat next to a lady from Alabama who had never been to Oregon. She looked out the window and was wildly impressed with the volcanos and how beautiful and panoramic Oregon is. I agreed.

By: rrh

LL

Inter NetWorking

Continued from page 8

site. The new "fat" Yahoo! site will push broadband content from broadcast.com, including music and special event programming. Major labels are expected to team with Yahoo more frequently in the future for exclusive promotions aimed at both broadband and slow modem connections.

Leading Web portal Lycos has also entered the Internet radio business. This global music service features five music channels at launch, including adult contemporary, modern rock, country, smooth jazz, and hip-hop. The service, which is produced in cooperation with Westwind Media, will soon expand to about 20 channels within the coming months. Unlike other Web radio services, Lycos Radio allows users to rewind and replay selections if they join a song in progress. The top replayed tracks on the April 26 debut of the service were matchbox 20's "The Real World," Sarah McLachlan's "Building A Mystery," Whitney Houston & Mariah Carey's "When You Believe," and Silverchair's "Anthem For The Year 2000," according to a Lycos spokesman. DJs read daily news headlines and take E-mail song requests, which the service claims it will play promptly. Another feature that is likely to be popular among consumers is the built-in MP3 search engine, which allows users to easily seek and find downloadable songs. High-bandwidth users can also receive a simultaneous video stream to accompany the audio.

The emergence of these two sites, given their wide reach may very quickly exceed the reach of current popular Internet broadcasters. Other major players including America Online and Excite are expected to make announcements of their entry into the Webcast arena in the near future.

We welcome your comments and suggestions. If there are areas of interest you would like to see covered in this column, or if you have suggestions



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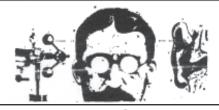
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neeed you. All original. Call Chris at 349-0714

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Percussionist needed to accompany Japanese guitarist. Fusion, knowledge of Flamenco rhythms. Call Toshi at 297-5358

Bass player looking for something interesting Call Jerry at 704-1312

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TWO LOUIES, May 1999 - Page 23



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